

# BRITISH COLUMBIA PRICELIST

January - March 2025





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# **BC SALES**

Brook Cairns, *President* WSET III

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# Cairns Wine Merchants is proud to partner with Kolonaki in Western Canada, and to share the stories of their extraordinary brands.

Kolonaki Fine Wines & Spirits is a premier importer and distributor of exceptional wines, craft beers, and artisanal spirits from across the globe.

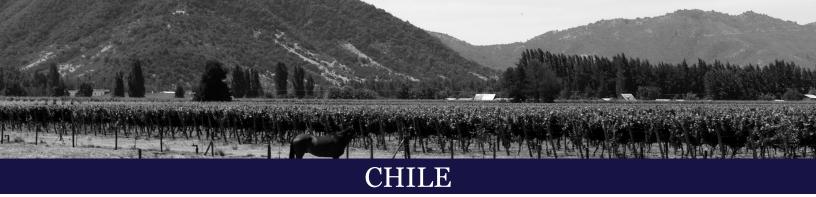
For over 25 years, we have proudly served the hospitality industry in Canada, curating a portfolio of more than 200 distinguished offerings. Our dedication to quality is reflected in our selection, which honours both traditional winemaking and distillation methods, as well as innovative, forward-thinking products.

We embark on global journeys to discover the finest vineyards and producers, uncovering the world's best-kept secrets. Our travels have led us to top-tier producers in California, France, Greece, Italy, New Zealand, Spain, and beyond.

Visit us at:

www.kolonakifinewines.com

**o** kolonakifinewines









Produced primarily using the "Ancestral Method," our wines are classified as Natural Wines, utilizing natural yeast, minimal sulphites at bottling, and zero intervention during vinification. Sourced from vineyards planted between 1900 and 1945, Matarana focuses on reviving Chile's patrimonial vines to produce exceptional wines that honour their origins while ensuring fair compensation for their growers.

# www.maturanawinery.com

CSPC	PRODUCT	VINTAGE	LISTING	CASE CONFIG	ws	RT	ACCOLADES/NOTES
382815	Maturana Naranjo Torontel Orange Wine	2022	SPEC	12(1 X 0.750 L)	\$24.90	\$31.99	
382823	Maturana Lucas Cabernet Sauvignon Natural Wine	2019	SPEC	12(1 X 0.750 L)	\$24.92	\$31.99	
382829	Puente Austral Gran Reserva Carmenere	2020	SPEC	12(1 X 0.750 L)	\$18.55	\$23.99	
382807	Puente Austral Gran Reserva Merlot	2019	SPEC	12(1 X 0.750 L)	\$18.55	\$23.99	
382810	Puente Austral Reserva Privada Sauvignon Blanc	2022	SPEC	12(1 X 0.750 L)	\$14.61	\$18.99	
382818	Puente Austral Reserva Privada Cabernet Sauvignon	2021	SPEC	12(1 X 0.750 L)	\$14.66	\$18.99	







# **GREECE**





Located in the heart of the Amyndeon Appellation in Northwest Greece, surrounded by stunning views and nearby ski resorts. Its 600+ metre altitude, proximity to lakes, and a scientifically designed single-block vineyard create a unique terroir for crafting complex, multidimensional wines.

# www.alpha-estate.com

CSPC	PRODUCT	VINTAGE	LISTING	CASE CONFIG	ws	RT	ACCOLADES/NOTES
370216	Alpha Estate Turtles Malagouzia	2023	SPEC	12(1 X 0.750 L)	\$18.11	\$23.49	95pts / GOLD Decanter 2024
370211	Alpha Estate Sauvignon Blanc	2023	SPEC	12(1 X 0.750 L)	\$25.42	\$32.99	
291135	Alpha Estate Rosé	2023	SPEC	6(1 X 0.750 L)	\$28.71	\$36.99	
291235	Alpha Estate Alpha ONE	2018	SPEC	6(1 X 0.750 L)	\$97.68	\$126.99	
291214	Alpha Estate Ecosystem Sauvignon Blanc	2023	SPEC	6(1 X 0.750 L)	\$34.32	\$44.99	
291240	Alpha Estate Ecosystem Chardonnay	2023	SPEC	6(1 X 0.750 L)	\$34.32	\$44.99	
291255	Alpha Estate Ecosystem Tannat	2019	SPEC	6(1 X 0.750 L)	\$38.24	\$49.99	
370208	Alpha Estate Axia	2021	SPEC	12(1 X 0.750 L)	\$18.86	\$24.49	
370195	Alpha Estate Hedgehog Xinomavro	2022	SPEC	12(1 X 0.750 L)	\$21.71	\$27.99	
291209	Alpha Estate S.M.X.	2021	SPEC	12(1 X 0.750 L)	\$36.90	\$47.99	
291248	Alpha Estate Ecosystem Xinomavro	2019	SPEC	6(1 X 0.750 L)	\$38.24	\$49.99	
48430	Alpha Estate Ecosystem Pinot Noir	2021	SPEC	6(1 X 0.750 L)	\$38.24	\$49.99	







# ANATOLIKOS VINEYARDS

Founded in 2005 in the ancient Thracian city of Avdira. The region's cool winds and unique microclimate enhance the quality of these wines. The vineyard produces seven certified organic wines, focusing on traditional varieties from Avdira and Thrace, while expanding its reach both domestically and internationally, adhering to bio-agriculture principles.

# www.anatolikoswinery.gr/en

CSPC	PRODUCT	VINTAGE	LISTING	CASE CONFIG	ws	RT	ACCOLADES/NOTES
291532	Anatolikos Fine Assyrtiko	2021	SPEC	6(1 X 0.750 L)	\$30.69	\$39.99	
431732	Anatolikos Natural Orange Wine	2019	SPEC	6(1 X 0.750 L)	\$59.19	\$76.99	
419022	Anatolikos Fine Mavroudi of Thrace	2020	SPEC	12(1 X 0.750 L)	\$40.73	\$52.99	
431737	Anatolikos MV Mavroudi of Thrace	2018	SPEC	12(1 X 0.750 L)	\$29.10	\$37.99	



Founded in 1903, Estate Argyros continues a winemaking legacy that spans generations. As the largest private vineyard owner in Santorini, the estate boasts over 120 hectares of meticulously cultivated land—a remarkable four-generation investment. A proud producer of a Decanter Top 50 Wine from 2023 with it's extraordinary First Release Vin Santo.

## www.estateargyros.com

CSPC	PRODUCT	VINTAGE	LISTING	CASE CONFIG	ws	RT	ACCOLADES/NOTES
76511	Estate Argyros Santorini Assyrtiko	2022	SPEC	6(1 X 0.750 L)	\$41.16	\$53.99	
76508	Estate Arygyros Atlantis White	2022	SPEC	12(1 X 0.750 L)	\$22.25	\$28.99	
418973	Estate Argyros Cuvée Monsignori	2020	SPEC	6(1 X 0.750 L)	\$53.34	\$69.99	
366837	Estate Argyros Vinsanto First Release	2016	SPEC	6(1 X 0.500 L)	\$61.01	\$78.99	













Since 1939, Kechris remains a key pioneer in modern greek winemaking. The founder, Stelios Kechris was one of the first Greek winemakers who believed in Retsina, bringing this now iconic style to the world's attention with a modern approach to high quality winemaking. With the release of two landmark wines: KECHRIBARI and TEARS OF THE PINE, Kechris remains as a dominant producer of world-class Retsina.

www.kechris.gr/en



CSPC	PRODUCT	VINTAGE	LISTING	CASE CONFIG	ws	RT	ACCOLADES/NOTES
175979	Kechris Kechribari Retsina	-	SPEC	18(1 X 0.500 L)	\$7.67	\$9.99	
321032	Kechris ROZA Retsina	-	SPEC	6(1 X 0.750 L)	\$26.76	\$34.99	
137054	Kechris Tear of the Pine	2022	SPEC	6(1 X 0.750 L)	\$29.44	\$37.99	Best in show/95 pts Decanter



Official references to this monastery vineyard date back to 1550 when the domain and winery were first used by monks for viticulture and the harvesting of grapes. Fast forward to 1999, and the vineyard was rented out from the monastery and replanted with local and international varieties.

www.megaspileo.gr/en

CSPC	PRODUCT	VINTAGE	LISTING	CASE CONFIG	ws	RT	ACCOLADES/NOTES
10906	Mega Spileo Cuvée III White	2021	SPEC	12(1 X 0.750 L)	\$19.57	\$25.49	
361348	Domain Mega Spileo Red Blend	2015	SPEC	12(1 X 0.750 L)	\$32.15	\$41.99	
10903	Mega Spileo Cuvée III Red	2020	SPEC	12(1 X 0.750 L)	\$21.80	\$27.99	
429410	Mega Spileo Assyrtiko	2020	SPEC	6(1 X 0.750 L)	\$19.94	\$25.99	









The UWC Samos is one of Greece's oldest and largest cooperatives, founded in 1934 by island vine growers to preserve viticulture and protect producers' incomes. Today, it comprises 2,200 members and plays a key role in producing and exporting Samos wines, which are renowned internationally.

# www.samoswine.gr/en

CSPC	PRODUCT	VINTAGE	LISTING	CASE CONFIG	ws	RT	ACCOLADES/NOTES
128535	Samos Vin Doux	-	SPEC	12(1 X 0.750 L)	\$14.61	\$18.99	
361590	Samos Anthemis	2016	SPEC	6(1 X 0.500 L)	\$16.78	\$21.99	
361595	Samos High Peaks	2020	SPEC	12(1 X 0.750 L)	\$16.65	\$21.99	
351142	Samos Ecclesiastical	-	SPEC	12(1 X 0.750 L)	\$16.40	\$21.49	



Known for pushing boundaries, Skouras made history in 1988 with the release of Megas Oenos, the first wine to blend the Greek grape Agiorgitiko (Saint George) with the internationally renowned Cabernet Sauvignon. This bold move set the stage for Domaine Skouras to become a leader in the Greek wine scene, producing wines that are revered for their innovation and craftsmanship.

## www.skouras.gr/en

CSPC	PRODUCT	VINTAGE	LISTING	CASE CONFIG	ws	RT	ACCOLADES/NOTES
418919	Skouras St. Georges Nemea	2022	SPEC	12(1 X 0.750 L)	\$18.35	\$23.99	
418916	Skouras Moschofilero	2023	SPEC	12(1 X 0.750 L)	\$17.62	\$22.99	



Named after a Greek muse and daughter of Zeus, Thalia wines are meant to inspire artistic creativity and revelry. Best enjoyed amongst friends and loved ones for sharing thoughts and laughter.

### www.thalia-wine.com

CSPC	PRODUCT	VINTAGE	LISTING	CASE CONFIG	WS	RT	ACCOLADES/NOTES
470300	THALIA White	-	SPEC	12(1 X 0.750 L)	\$9.96	\$12.99	
466811	THALIA Red	-	SPEC	12(1 X 0.750 L)	\$9.96	\$12.99	
470297	THALIA Rosé	-	SPEC	12(1 X 0.750 L)	\$9.96	\$12.99	









A gin crafted as a sensory journey along the Mediterranean, Mataroa is distilled and bottled in Greece, featuring 12 premium ingredients from 11 Mediterranean countries. Launched in 2019, it has quickly earned recognition, inspiring top bars and bartenders worldwide. Inspired by the historic 1945 Mataroa ship that carried refugees and scholars across the Aegean Sea. The gin symbolizes the strength of human spirit and Mediterranean excellence.

www.mataroagin.com



Founded in 1889, when tavern owners in the narrow streets of Mytilene started distilling a blend of alcohol and aniseed oils in copper pots, using the finest herbs from Lesvos. As the air filled with the fragrant aroma of herbs, the rich history of Ouzo MINI was born, rooted in the island's deep distilling tradition.

### www.kolonakifinewines.com

CSPC	PRODUCT		LISTING	CASE CONFIG	ws	RT	ACCOLADES/NOTES		
	BARBAYANNI OUZO								
419209	Barbayanni Ouzo Blue Label		SPEC	12(1 X 0.750 L)	\$30.01	\$38.99			
MELISSANIDIS DISTILLERY									
193157	Mataroa Mediterranean Gin		SPEC	12(1 X 0.750 L)	\$47.91	\$61.99			
458287	Tsipouro Makedonias Arhontiko		SPEC	12(1 X 0.700 L)	\$27.84	\$35.99			
OUZO MINI									
474519	Ouzo Mini		SPEC	12(1 X 0.750 L)	\$26.05	\$33.49			
38442	Ouzo Mini Karafaki		SPEC	48(1 X 0.200 L)	\$7.59	\$10.29			
		OTTO'S VE	RMOUTH						
38480	Otto's Athens Vermouth		SPEC	6(1 X 0.750 L)	\$25.29	\$32.99			
		ROOTS	SPIRITS						
10874	Roots Kanela		SPEC	6(1 X 0.700 L)	\$37.65	\$48.49			
10879	Roots Rakomelo		SPEC	6(1 X 0.700 L)	\$37.65	\$48.49			
10890	Roots Diktamo		SPEC	6(1 X 0.700 L)	\$37.65	\$48.49			
10871	Roots Mastiha		SPEC	6(1 X 0.700 L)	\$37.65	\$48.49			
SKINOS MASTIHA									
115022	Skinos Mastiha		SPEC	6(1 X 0.700 L)	\$39.51	\$50.99			





